



# QUARTERLY INVESTMENT REPORT

Volume 14, Issue 2  
(April-June, 2018)



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## Message from the CEO, Yofi Grant



Within the first half of 2018, the Ghanaian economy witnessed continued improvement with the implementation of sound monetary and fiscal policies, coupled with the effort to place the country on strategic path of economic transformation through industrialization.

Although the Cedi came under pressure against the United States Dollar in the latter parts of the second quarter primarily due to external headwinds, other economic fundamentals are pointing in the right direction, with headline inflation declining from 11.8% in December 2017 to 10% in June 2018, reinforcing the prospects of sustainable growth.

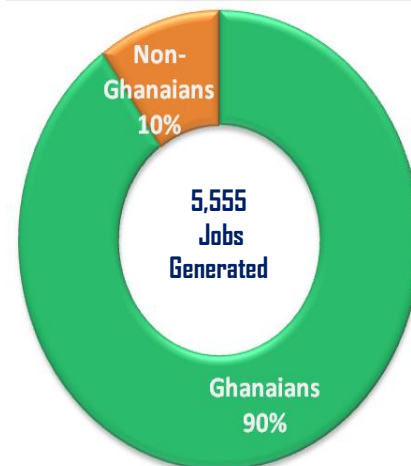
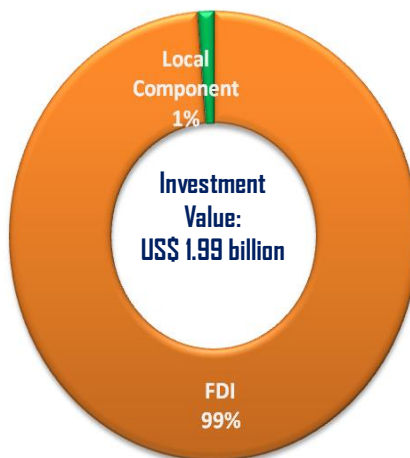
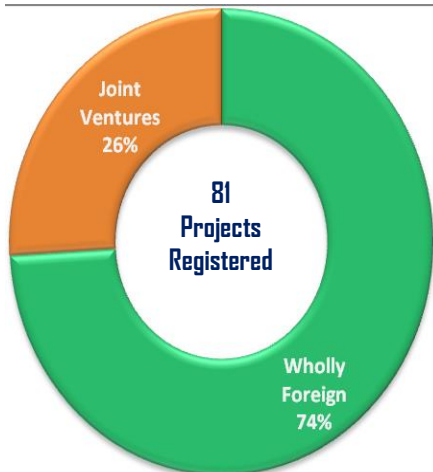
To contribute to this positive outlook, GIPC in addition to its activities and enhanced service delivery capitalized on the official visits of the President, H.E. Nana Addo Dankwa Akufo-Addo, as well as the Vice President, H.E. Mahamudu Bawumia to promote investment opportunities existing in Ghana. The Centre also organized delegations to participate in various forums in Qatar, UAE, South Korea, China, Kuwait, Switzerland, Singapore, Hong Kong, India, Cote d'Ivoire, amongst others, where Ghana was promoted as a premier investment destination and business-to-business meetings held. The effects of our concerted efforts highlighted by the investment enquiries handled, reverse inbound delegations hosted, and the investments registered is encouraging.

Total investments recorded during the first half of the fiscal year ending 31<sup>st</sup> December, 2018 amounted to US\$2.12 billion with the FDI component being US\$2.10 billion. The figures reported include FDI of US\$134 million registered by the Petroleum Commission (Figures from the other agencies would reflect in the subsequent reports). It is gratifying to note that at least 6,344 jobs would be generated by the investments.

With a sustained campaign to attract investments by offering unparalleled opportunities, the GIPC in April 2018, in a third row, won the award for the Best Investment Promotion Agency in West & Central Africa at the Annual Investment Meeting (AIM) 2018 in Dubai. Capital Finance International (CFI.co) also accorded the Centre the 2018 Best Investment Promotion Agency Africa Award.

The improvement in the performance of the economy gives us hope of attracting the much needed investments and creating the requisite jobs to aid economic growth. GIPC will continue to play a crucial and indispensable role in the development of both domestic and foreign investments as well as the quality of newly created jobs.

### 1.0 FOCUS ON INVESTMENTS RECORDED BY GIPC (JAN – JUN 2018)





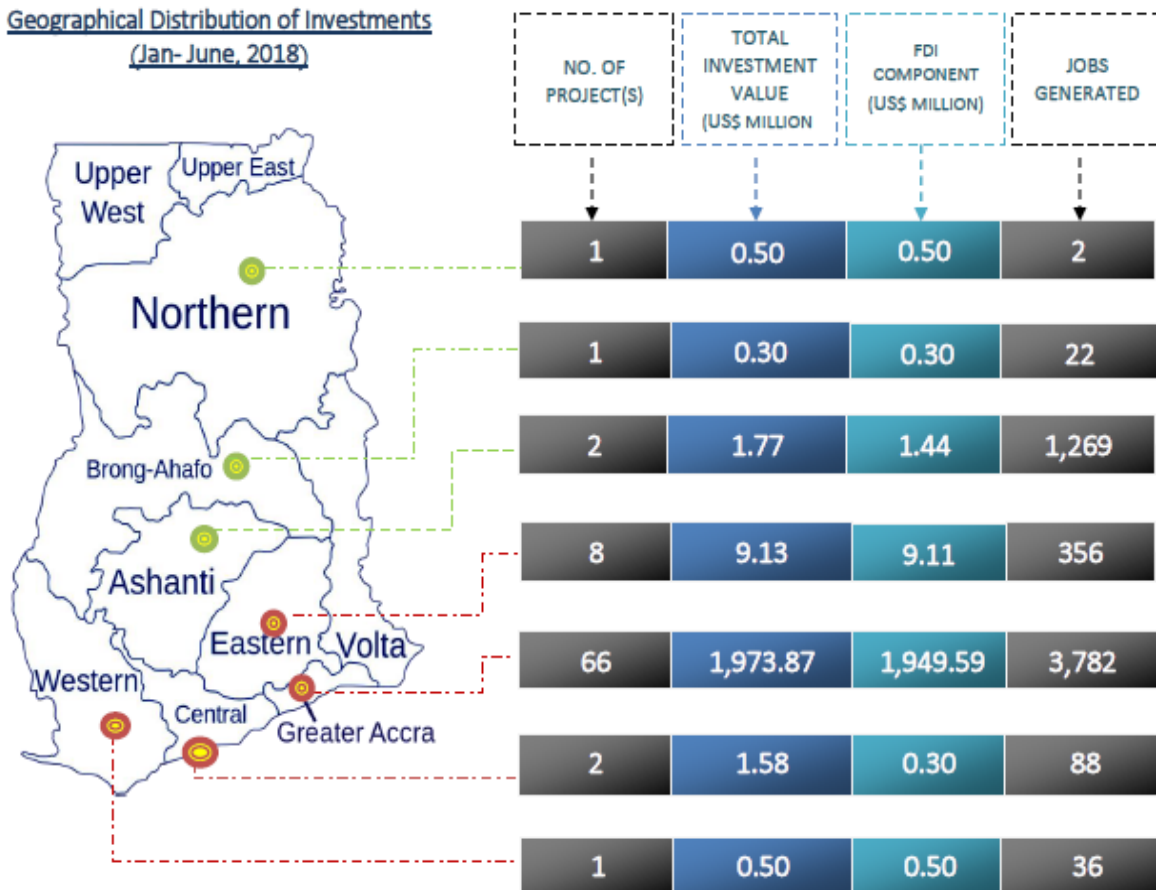
From January to June, 2018 the Centre registered 81 projects with total estimated value of US\$ 1.99 billion. This comprised FDI of US\$ 1.96 billion and local component to the tune of US\$ 24.63 million. Total initial transfers amounted to US\$ 49.69 million.

**Sectoral and Geographical Distribution**

Of the 81 projects registered, 20 (24%) are into manufacturing. 15 of them, representing 19% of the total, are engaged in General Trade whilst the Building & Construction sector recorded 11 (14%) projects.

With regards to geographical distribution, six out of the ten regions benefited directly from investments registered. The Greater Accra Region attracted 81% of the projects with total investment value of US\$ 1.97 billion. The Eastern region followed with 8 projects and valued at US\$ 9.13 million. The diagram below provides a further breakdown on these.

**Geographical Distribution of Investments**  
*(Jan-June, 2018)*

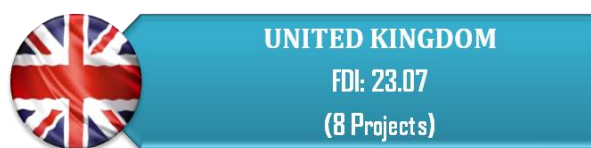


### Employment Generation

A total of 5,555 jobs are expected to be generated by the projects registered with 5009 (90%) of them being taken up by Ghanaian. 1,959 (approximately 35%) of the jobs were generated by the manufacturing sector whilst General Trade created 1,716 (31%) of the jobs.

### Top Countries of Origin (FDI: US\$ MILLION)

Netherlands emerged tops with an FDI value of US\$ 1.54 billion. France and China followed with US\$ 120 million and US\$ 80.96 million respectively. Mauritius followed closely with US\$ 80.39 million. In terms of project numbers, China was the leading source country with 11 projects. It was followed by the United Kingdom with 7 projects whilst the Netherlands and India recorded 6 projects each. Details of these rankings (in terms of FDI) are shown below:



**Summary: Wholly Foreign and Joint Venture Projects (January - June 2018)**

Of the 81 projects recorded in the first six months of 2018, 60 (74%) were wholly foreign owned with total investment value of US\$ 1.87 billion. The remaining 21 were Joint Ventures between Ghanaians and their foreign counterparts which amounted to US\$ 120.15 million. The respective breakdowns are provided below:

*Table 1.0 Details: Wholly Foreign owned projects registered*

SECTOR	NO. OF PROJECTS	EST. VALUE (US\$ MILLION)	FDI COMPONENT (US\$ MILLION)	NO. OF JOBS
Agriculture	2	6.25	6.25	212
Building & Construction	8	999.28	995.48	626
Export Trade	4	1.46	1.46	58
General Trade	9	70.71	70.71	370
Liaison	10	136.74	136.74	182
Manufacturing	17	46.19	37.17	1,774
Services	10	606.87	606.87	348
<b>Total</b>	<b>60</b>	<b>1,867.50</b>	<b>1,854.68</b>	<b>3,570</b>

*Table 2.0 Details: Joint Venture (JV) projects registered*

SECTOR	NO. OF PROJECTS	EST. VALUE (US\$ MILLION)	FDI COMPONENT (US\$ MILLION)	NO. OF JOBS
Building & Construction	3	46.02	42.9	224
General Trade	6	10.33	5.84	104
Agriculture	1	0.63	0.5	75
Manufacturing	3	2.65	1.34	185
Services	8	60.51	57.77	1,397
<b>Total</b>	<b>21</b>	<b>120.14</b>	<b>108.35</b>	<b>1,985</b>

**Registered Wholly Ghanaian Owned Projects**

A total of 33 wholly Ghanaian owned projects with total project value of GHS 388.4 million (approximately US\$ 107.47 million) were registered during the first half of 2018. These projects are located in five (5) regions of Ghana, with the Greater Accra registering the highest number of 22. Ashanti Region had 5 projects followed by the Western region with 4 projects. The Central and Eastern regions recorded 1 each. The sectoral breakdown is presented in the table below:

*Table 3.0 Details: Wholly Ghanaian owned projects*

SECTOR	NUMBER OF PROJECTS	EST. VALUE (US\$ MILLION)	NO. OF JOBS
Agriculture	3	8.64	241
Building & Construction	7	81.07	3,645
Export Trade	1	0.17	17
General Trade	4	0.55	34
Manufacturing	8	2.03	339
Services	9	11.57	1,387
Tourism	1	3.44	150
<b>TOTAL</b>	<b>33</b>	<b>107.47</b>	<b>5,813</b>

***Additional Equity brought in by existing companies***

From January to June 2018, already existing companies brought in additional equity totaling US\$ 19.89 million.

***Renewal of GIPC Registration***

During the first half of 2018, a total of 407 project registration were renewed. The current investment value of the renewed projects summed up to US\$ 3.92 billion as against a total initial investment value of US\$ 1.03 billion at the time of registration. Total actual employment generated was 89% (23,091) of the initial total projected figure of 25,825.

**FOCUS ON INVESTMENTS RECORDED BY GIPC IN QUARTER 2 (APRIL – JUNE, 2018)**



53 projects were registered by GIPC with total estimated value of US\$ 856.81 million. This comprised FDI of US\$ 841.46 million and local currency component of US\$ 15.34 million. Total initial transfers amounted to US\$ 25.98 million.

***Employment Generation (Q2-2018)***

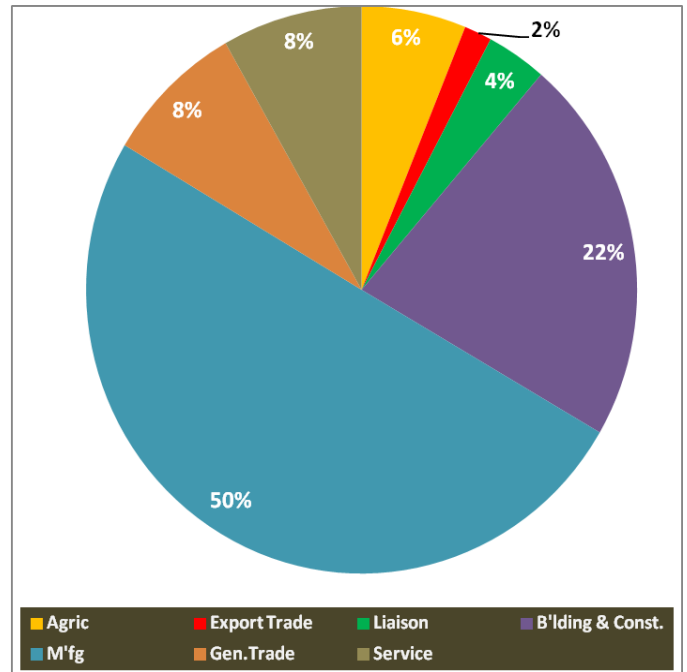
Of the 3,449 jobs expected to be generated by the projects at full capacity, 3,030 (88%) belong to Ghanaians whilst the remaining 419 (12%) are expected to be taken up by non-Ghanaians.

1,729 (approximately 50%) of the jobs were generated by the manufacturing sector whilst the Building & Construction sector created 761 (22%).

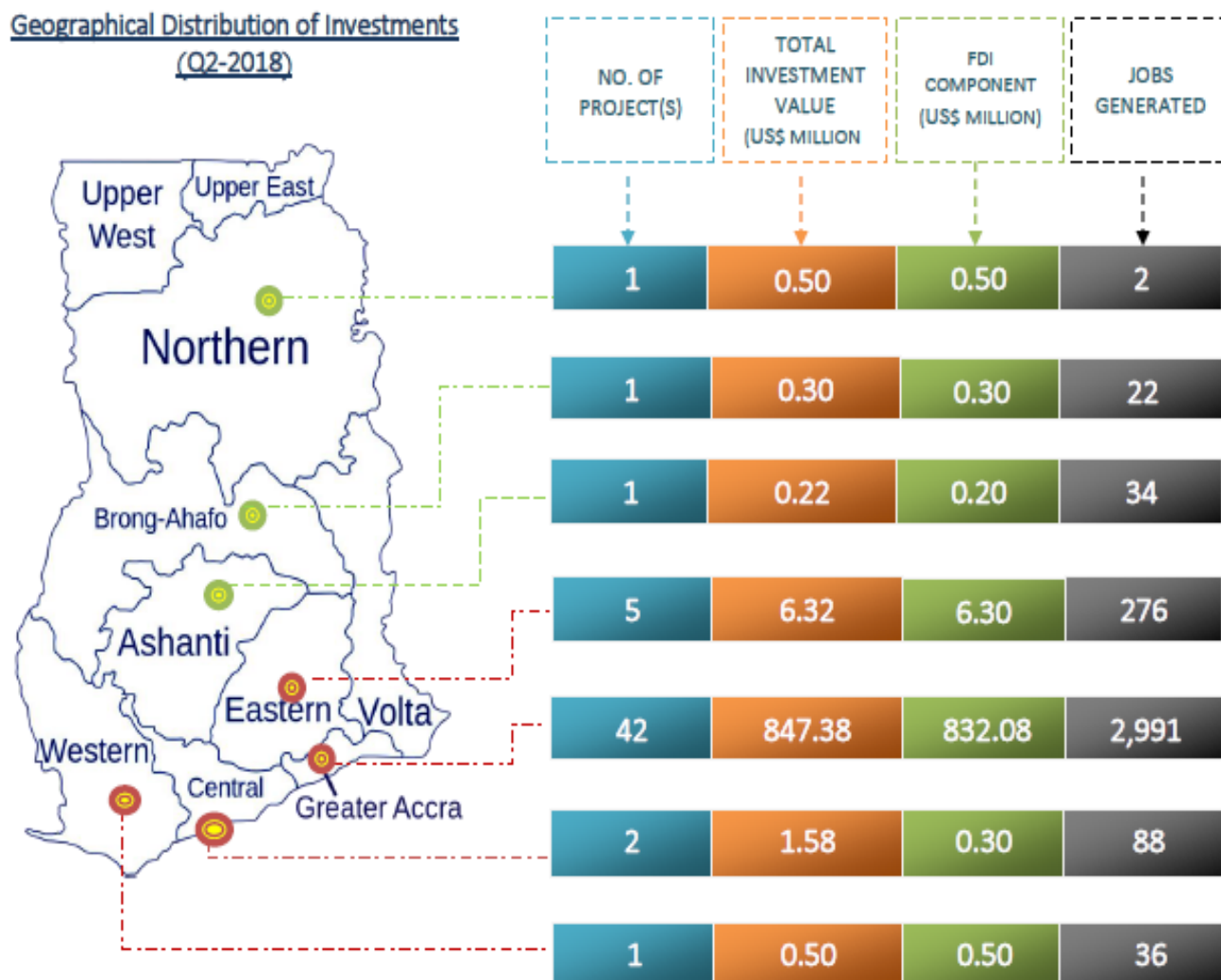
***Sectorial and Geographical Distribution (Q2-2018)***

15 (28%) of the 53 projects registered are engaged in manufacturing. 10 of them, representing 19% of the total, are engaged in the service sector whilst the General Trade and Liaison Offices each recorded 8 (15%) projects. The Building & Construction sector had 7 projects, being 13% of the registered projects. Export Trade and Agriculture recorded 3 (6%) and 2 (4%) projects respectively.

**Distribution of Jobs in Q2-2018**  
**(By Sectors)**



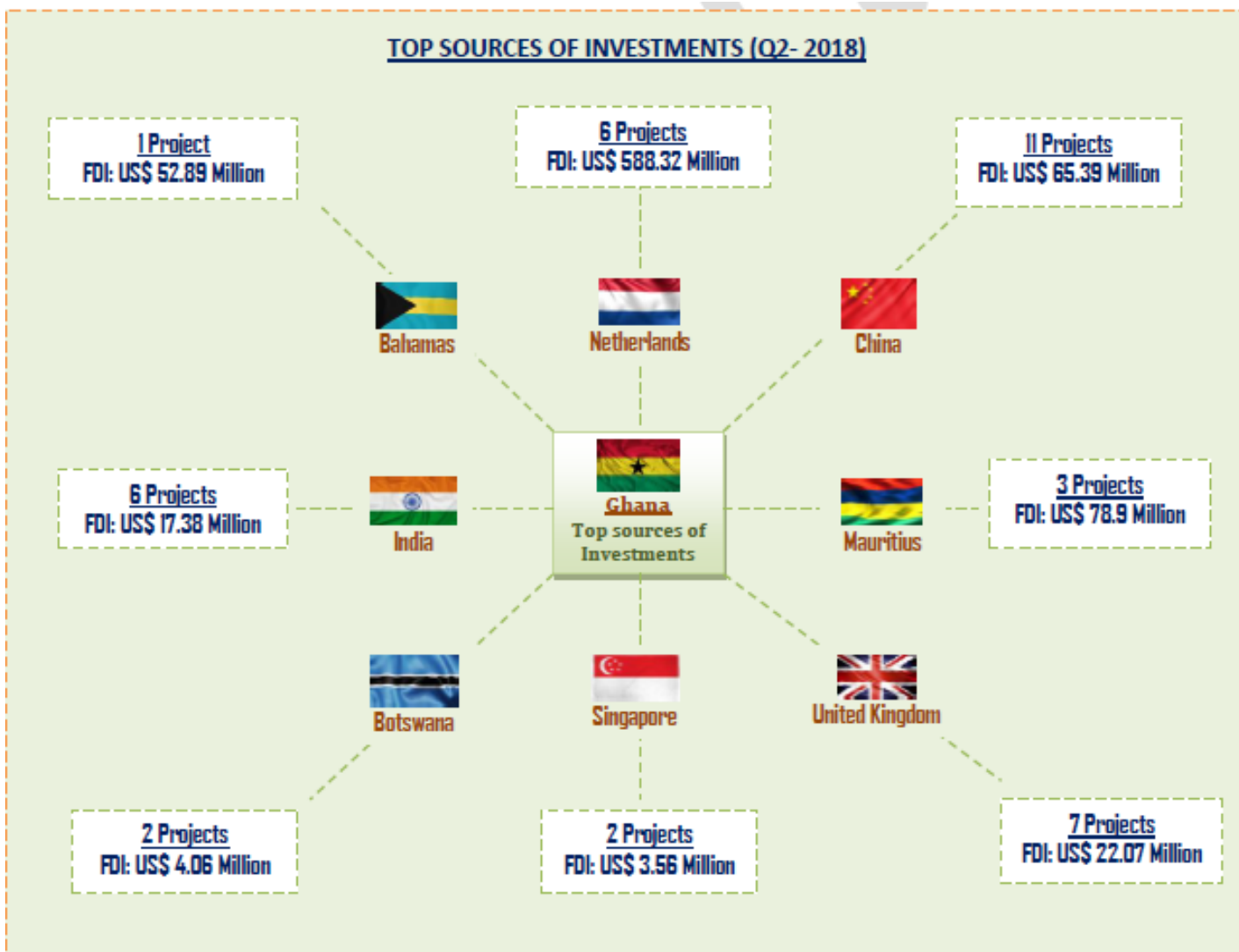
In terms of geographical distribution, six out of the ten regions benefited directly from the investments registered. This compares with three regions in the preceding quarter. The Greater Accra Region attracted 79% of the projects registered with a corresponding US\$ 847.38 million (98.9%) of the total investment value. Eastern Region followed with 5 projects, representing 9% of the total number. In terms of investment values, the region raked in US\$ 6.32 million, that is, approximately 0.74% of the total investments. Further details are provided in the diagram below:



**Sources of FDI (Q2-2018)**

In terms of project numbers, China was the leading source country with 11 projects. It was followed by the United Kingdom (UK) with 7 projects whilst the Netherlands and India recorded 6 projects each. Mauritius, Botswana and Singapore respectively recorded 3 and 2 projects each.

With regards to FDI values, Netherlands emerged tops with US\$ 588.32 million, followed by Mauritius with US\$ 84.5 million and China with US\$ 65.48 million. Bahamas came next with US\$ 52.89 whiles the UK and India brought in US\$ 26.1 million and US\$ 17.5 million respectively. Details are provided in the diagram below:



**Some Notable Projects (Q2-2018)**

- a) **Exxonmobil Exploration and Production Gh Ltd:** With estimated investment value of US\$ 530 million, this project entails the exploration, development and production of liquid and gaseous hydrocarbons. It is a wholly foreign (Dutch) owned project.
- b) **Sinohydro Ghana Limited**– It is wholly Chinese owned with estimated project value of US\$ 60 million. Activities entail general engineering services and the development of renewable energy.
- c) **GoTV Ghana Limited**– This is a Ghanaian-Dutch joint venture project which seeks to undertake rebroadcasting of TV channels and subscription management services. The total estimated investment value is US\$ 54.58 million.
- d) **Blue Ocean Investments Limited** – The project involves the building and operation of fuel storage and loading facilities. It is a wholly Bahamian owned project with total estimated value of US\$ 52.9 million.



- e) *Momentum Africa Real Estate Fund (1)* – It is a Ghanaian-Mauritian real estate project with total investment value of US\$ 43 million.

**Summary: Wholly Foreign and Joint Venture Projects (Q2-2018)**

Out the 53 projects registered within the quarter under review, 39 (74%) were wholly foreign owned enterprises with total investment value of US\$ 743.59 million. 14 of them, representing 26%, are Joint Ventures between Ghanaians and their foreign partners. These projects were valued at US\$ 113.21 million. The tables below provide the respective breakdowns.

*Table 4.0 Details: Joint Venture Projects*

SECTOR	NO. OF PROJECTS	EST. VALUE (US\$ MILLION)	FDI COMPONENT (US\$ MILLION)	NO. OF JOBS
Building & Construction	3	46.02	42.9	224
General Trade	4	5.22	3.54	86
Manufacturing	3	2.65	1.34	185
Services	4	59.32	56.92	117
<b>TOTAL</b>	<b>14</b>	<b>113.21</b>	<b>104.69</b>	<b>612</b>

*Table 5.0 Details: Wholly Foreign Owned Projects*

SECTOR	NO. OF PROJECTS	EST. VALUE (US\$ MILLION)	FDI COMPONENT (US\$ MILLION)	NO. OF JOBS
Agriculture	2	6.25	6.25	212
Building & Construction	4	42.51	39.71	537
Export Trade	3	1.4	1.4	56
General Trade	4	57.97	57.97	199
Liaison	8	12.97	12.97	122
Manufacturing	12	28.93	24.91	1,544
Services	6	593.56	593.56	167
<b>Total</b>	<b>39</b>	<b>743.59</b>	<b>736.77</b>	<b>2,837</b>

**Registered Wholly Ghanaian Owned Projects (Q2-2018)**

14 wholly Ghanaian owned projects with total project value of GHS 356.86 million (approximately US\$ 73.35 million) were registered during the second quarter of 2018. These projects are located in two (2) regions of Ghana, with the Greater Accra registering the highest number of 11. The rest (3) were recorded by the Western region. The sectoral breakdown is presented in the table below:

Table 6.0 Details: Wholly Ghanaian Owned Projects

SECTOR	NUMBER OF PROJECTS	EST. VALUE (GHS MILLION)	NO. OF JOBS
Building & Construction	2	333.05	3,522
Export Trade	1	0.80	17
General Trade	3	2.3	24
Manufacturing	3	2.4	47
Services	4	2.16	89
Tourism	1	16.15	150
<b>TOTAL</b>	<b>14</b>	<b>356.86</b>	<b>3,849</b>

#### **Additional Equity brought in by existing companies (Q2-2018)**

From April to June 2018, already existing companies brought in additional equity totaling US\$ 10.09 million.

#### **Renewal of GIPC Registration (Q2-2018)**

In the second quarter 2018, 226 companies renewed their registration with the Centre. The current investment value of the renewed projects summed up to US\$ 754.21 million. This compares with a total initial value of US\$ 672.27 million. Total employment was 12,899, that is 81% of the total employment projected (15,861) at the time of registration.

#### **HIGHLIGHTS OF PROGRAMMES AND ACTIVITIES (Q2-2018)**

The Ghana- Abu Dhabi Business Forum held on 8<sup>th</sup> April, 2018 in Abu Dhabi

The Annual Investment Meeting (AIM) 2018 held in Dubai from 9<sup>th</sup> – 12<sup>th</sup> April, 2018

The World Bank Spring Meetings, Washington DC-USA from 18<sup>th</sup> – 29<sup>th</sup> April, 2018

AFSIC Investment Conference, London, UK, from 2<sup>nd</sup> – 4<sup>th</sup> May, 2018

Minister of Foreign Affairs & Regional Integration's Official Visit to Qatar from 5<sup>th</sup> – 7<sup>th</sup> May, 2018

Korea Africa Economic Cooperation & AFDB Annual General Meeting, May 21 – 25, 2018

African Farming's Agro-Investment Summit, London-UK, from 4<sup>th</sup> – 6<sup>th</sup> June, 2018

Minister of Foreign Affairs & Regional Integration's Official Visit to China, 10<sup>th</sup> – 16<sup>th</sup> June, 2018

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