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**GHANA  
INVESTMENT  
PROMOTION  
CENTRE**

## QUARTERLY UPDATE

FOURTH QUARTER 2013 INVESTMENT REPORT

1st October - 31st December 2013

VOLUME 9 ISSUE 4

*your prosperity partner*

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## Foreword from the CEO

### Mrs. Mawuena Trebarh

Ag. Chief Executive Officer of GIPC

Our strategy for the last year has been based on three pillars, image building, experience and attaining tangible results. The overriding goal for these strategic initiatives over the last 12 months and beyond is to create jobs and sustain economic growth.



My first year in office has been very exciting and fulfilling. Even though we had just emerged from an election year, the investments recorded in the year have been very encouraging. What is more exciting is the prospect of generating 89,398 jobs should these projects come to fruition.

According to UNCTAD, World Investment Report, 2013, FDI flows in 2013 was expected to remain close to the 2012 level worldwide. FDI inflow to Ghana was very slow during the first half of the year, (US\$562.07 million) though there was a significant increase in the rate during the second half of the year. This can be attributed mainly to the “wait and see” attitude of the investors as a result of the uncertainties after the 2012 elections. Highlights of our operational results are:

#### 4th Quarter, 2013

- Total FDI component of **US\$702.94 million**, an increase of **33.97%** over US\$524.71 million recorded for the same period in 2012
- Total initial transfers of **US\$13.73 million**, a decrease of **14.77%** over US\$16.11 million recorded for the same period in 2012
- Total jobs expected to be created is 3,999, a decrease of **51.221%** over **8,198** expected jobs for the same period in 2012

#### Year to Date, 2013

- Total FDI component of **US\$3,946.41 million**, a decrease of **19.53%** over US\$4,904.41 million recorded for the same period in 2012
- Total initial transfers of **US\$88.37 million**, a decrease of **10.71%** over US\$98.97 million recorded for the same period in 2012
- Total jobs expected to be created is **89,398**, a significant increase of over 200% compared to the **24,562** expected jobs for the same period in 2012

We therefore remain focussed and poised towards our mandate of attracting and retaining the best FDIs that will keep Ghana on the world map as tops for investment destination.

*Mrs. Mawuena Trebarh*

Ag. CEO

## 1.1 Summary

### New Investments: 4th Quarter 2013

In the fourth (4th) quarter of 2013 (1st October to 31st December, 2013), **75** new projects were registered.

### Initial Transfers

The total initial capital transfers for the newly registered projects during the quarter amounted to **GH¢30.69 million (US\$13.73 million)**.

### Estimated Value of Registered Projects

The total estimated value of this quarter's newly registered projects was **GH¢1,586.05 million (US\$709.64 million)**.

## 1.2 Structure of new Investments

### Sectoral Composition

SECTORS	NEWLY REGISTERED PROJECTS	ESTIMATED VALUE OF PROJECTS (US\$ M)	% OF ESTIMATED VALUE
Agriculture	2	0.79	0.11
Building/Const	8	27.66	3.90
Export Trade	2	0.41	0.06
General Trading	15	221.76	31.25
Liaison	6	104.03	14.66
Manufacturing	17	341.17	48.08
Service	22	12.56	1.77
Tourism	3	1.26	0.18
<b>TOTAL</b>	<b>75</b>	<b>709.63</b>	<b>100</b>



Of the 75 projects registered during the fourth (4th) quarter, 60 (80%), were wholly-foreign owned enterprises valued at **GH¢1,107.20 million (US\$495.39 million)** which is **69.81%** of the total estimated value of projects registered. The remaining 15 (20%) were joint ventures between Ghanaians and foreign partners valued at **GH¢478.85 million (US\$214.25 million)** which is 30.19% of the total estimated value of projects registered.

For the corresponding quarter of 2012, 63 wholly-foreign owned enterprises and 31 joint ventures were registered and valued at **US\$583.17 million** and **US\$73.87 million** respectively.

During the third (3rd) quarter of 2013, 108 wholly-foreign owned enterprises and 36 joint ventures were registered and valued at **US\$1,032.71 million** and **US\$1,940.27 million** respectively.

### 1.3 Foreign Direct Investment

The FDI component of the estimated value of the projects registered during the period under review (1st October to 31st December, 2013) was **GH¢1,571.07 million (US\$702.94 million)**, representing **99.06%** of the total estimated value, and a local currency component of **GH¢14.95 million (US\$6.69 million)**, representing **0.94%**.

The FDI component of the estimated value of the projects registered in the corresponding quarter of 2012 was **US\$524.71 million** and the local currency component was **US\$132.34 million**. For the third quarter of 2013, the FDI component of the estimated value of the projects registered was **US\$2,680.65 million** and the local currency component was **US\$292.34 million**.

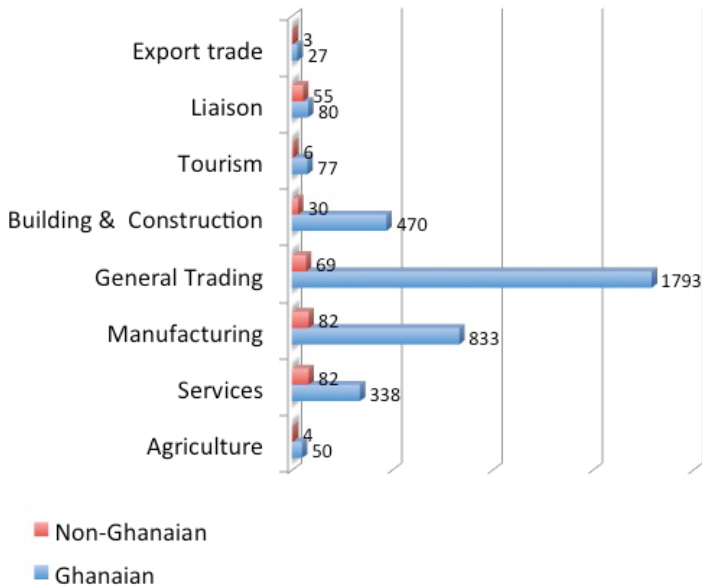
The total foreign equity was **GH¢266.84 million (US\$119.39 million)** and the initial equity transfers was **GH¢30.69 million (US\$13.73 million)** for this quarter.

### 1.4 Employment Generation

From the 75 new projects registered in the fourth (4th) quarter, it is expected that **3,999** jobs will be created. The total number of expected jobs to be created gives a decrease of **51.22%** over **8,198** expected jobs to be created in the corresponding quarter of 2012. **91.72% (3,668)** of the total jobs to be created in the fourth (4th) quarter will be for Ghanaians and the remaining **8.28% (331)**, for expatriates.

#### EMPLOYMENT TO BE GENERATED BY SECTORS

1st October - 31st December, 2013



### 1.5 Geographical Distribution

Seven (7) out of the ten regions directly benefited from the registered projects during the quarter. The regions are Ashanti, Central, Eastern, Greater Accra, Northern, Volta and Western region. **86.67%** of all the projects registered are located in Greater Accra region.

REGION	NUMBER OF REGISTERED PROJECTS	ESTIMATED VALUE OF REGISTERED PROJECTS (US\$M)
Ashanti	2	2.20
Central	1	1.75
Eastern	2	2.65
Greater Accra	65	376.07
Northern	1	1.03
Volta	1	0.39
Western	3	325.56
<b>Total</b>	<b>75</b>	<b>709.63</b>

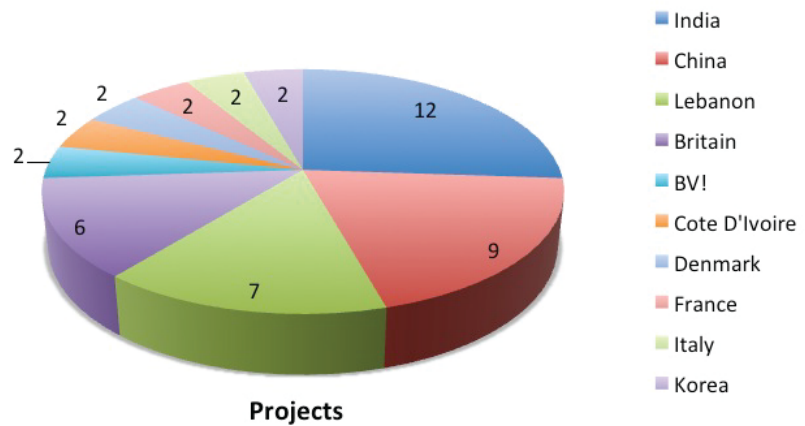
### 1.6 Sources Of Foreign Direct Investment (FDI)

India, with **12** projects, topped the list of countries with the highest number of registered projects. With **US\$425.77 million** as the FDI value of the investments, Britain topped the list of countries with the largest value of investments registered during the quarter.

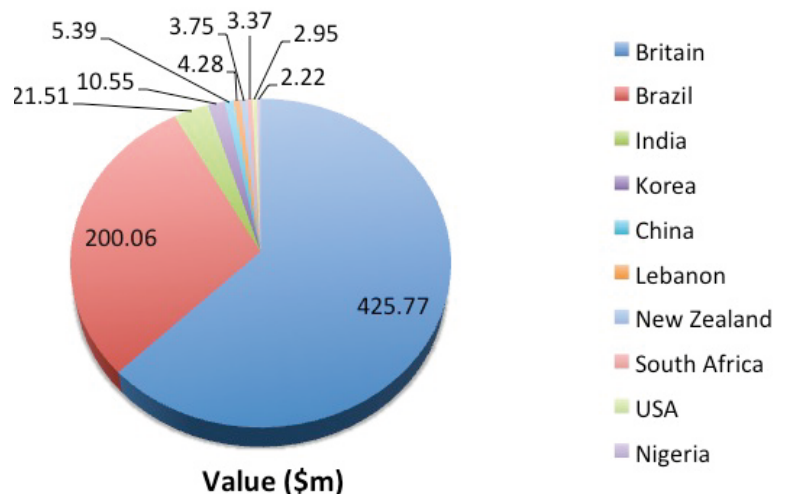
#### TOP 10 INVESTOR COUNTRIES

1st October - 31st December, 2013

##### Top 10 By Number of Registered Projects



##### Top 10 By FDI Value of Registered Projects (US\$ M)



### 1.7 Re-registration

During 2013, a total number of **691** projects renewed their registration with the Centre. The table below gives details on these re-registered projects:

RE-REGISTRATION EXERCISE: YEAR TO DATE (JAN - DEC), 2013					
Number of projects re-registered		<b>691</b>			
		Projected		Actual	
Employment Creation	Ghanaians	23,771	27,031	37,646	39,361
	Non-Ghanaians	3,260		1,715	
Investment US\$ M		1,105.47	2,825.31		

\* The actual investment value shows an increase of 155.58% compared to the projected investment figure of US\$2,825.31 million.

### 1.8 Year to Date (Jan-Dec), 2013

The total number of projects registered for 2013 was 417, with a total estimated value of **GH¢9,526.31 million (US\$4,262.33 million)**. 399 projects were registered for 2012 with a total estimated value of **US\$5,630.69 billion**.

The total initial capital transfers amounted to **GH¢197.51 million (US\$88.37 million)** for the period under review. The total initial capital transfers for the corresponding period in 2012 amounted to **US\$98.97 million**.

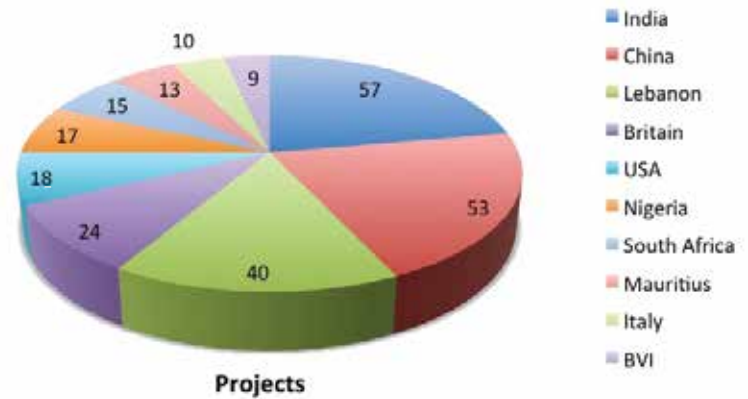
Of the 417 registered projects, 310 were wholly-owned foreign enterprises and 107 were joint ventures between Ghanaians and foreign partners. The joint venture projects were valued at **GH¢5,333 million (US\$2,386.13 million)**, and the wholly-owned foreign enterprises were valued at **GH¢4,193.31 million (US\$1,876.20 million)**.

The FDI component of the estimated value of the projects registered 2013 amounted to **GH¢8,820.23 million (US\$3,946.41 million)** and the local currency component amounted to **GH¢706.06 million (US\$315.91 million)**. For the corresponding period in 2012, the FDI component of the estimated value of the projects registered amounted to **US\$4,904.41 million** and the local currency component amounted to **US\$726.28 million**.

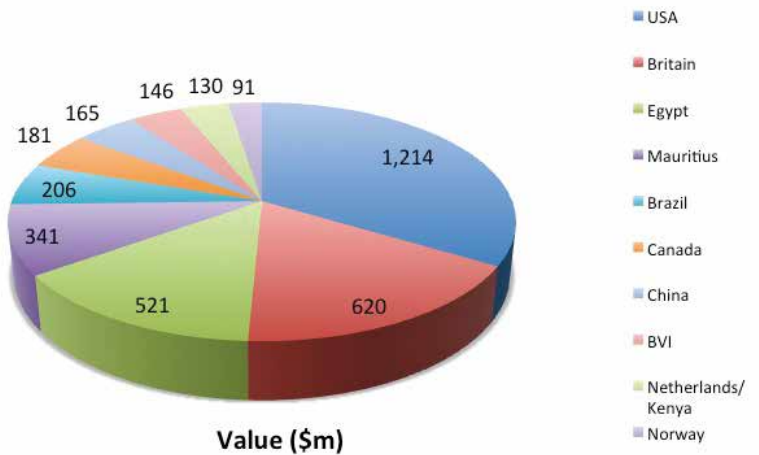
A total of **89,398** jobs are expected to be created by registered projects from 2013. **76,304** of the total jobs to be created will be for Ghanaians and the remaining **13,094** will be for expatriates.

India, with 57 projects, topped the list of countries with the highest number of registered projects in 2013. USA, however, topped the list of countries with the largest FDI value, amounting to **US\$1,213.84 million**.

**TOP 10 INVESTOR COUNTRIES: YEAR TO DATE, 2013**  
Top 10 Investor Countries by Number of Projects



**Top 10 Investor Countries by FDI Value of Projects (US\$ M)**



### 1.9 Comparison of 4th Quarters: 2012 & 2013

		FIGURES				Q4 2013 & Q4 2012 COMPARED %
		Q4 2013		Q4 2012		
No. of Projects	F	60	75	63	94	(20.21)
	JV	15		31		
Total Estimated Value (US\$ M)		709.64		657.05		8.00
FDI Component (US\$ M)		702.94		524.71		33.97
Local Component (US\$ M)		6.69		132.34		(94.94)
Total Initial Capital (US\$ M)		13.73		16.11		(14.77)
Country with highest No. of Projects		India (12)		China (16)		
Country with largest FDI Value of Projects		Britain (US\$425.77 M)		Netherlands (US\$236.03 M)		
Total Jobs to be Created	Ghanaians	3,668		7,632		(51.94)
	Non-Ghanaians	331		566		(41.52)

### 1.10 Comparison, year to date: 2013 & 2012

		FIGURES				2013 & 2012 COMPARED %
		Year to Date 2013		Year to Date 2012		
No. of Projects	F	310	417	239	399	4.51
	JV	107		160		
Total Estimated Value (US\$ M)		4,262.33		5,630.69		- 24.30
FDI Component (US\$ M)		3,946.41		4,904.41		- 19.53
Local Component (US\$ M)		315.91		726.28		- 56.50
Total Initial Capital Transfer (US\$ M)		88.37		98.97		- 10.71
Country with largest No. of Projects		India (57)		China (79)		
Country with largest estimated value of projects		USA (US\$1,213.84 M)		Korea (US\$4.77B)		
Total Jobs to be Created	Ghanaians	76,304		22,192		243.84
	Non-Ghanaians	13,094		2,370		452.49

### 1.11 Highlights

Some of the major projects attracted into the country during the quarter, including greenfield projects:

**MERE POWER NZEMA LIMITED** – independent power producer specialising in renewable energy with an estimated project value of **US\$322.21 million**.

**CONSTRUTORA OAS GHANA LIMITED** – exploration of civil engineering & heavy duty construction import & export in general with estimated project value of **US\$200.06 million**.

**AGGREKO INTERNATIONAL PROJECTS LIMITED** – a gas power plant producing 100mw liaison office with an estimated project value of **US\$99.05 million**.

**MAYFAIR PLATINUM INVESTMENTS LIMITED** – real estates, import & export services, renting building and road construction with an estimated project value of **US\$16 million**.

**BALAJI REAL ESTATES DEVELOPERS LIMITED** – residential accommodation, affordable housing farming, large scale agriculture with an estimated project value of **US\$3 million**.

**OEG OFFSHORE LIMITED** – rental of offshore containers to oil companies operating in Ghana, Cote d'Ivoire with an estimated project value of **US\$3 million**.

### 1.12 Events, programs & missions

During the fourth quarter of 2013, GIPC organized and participated in the following programmes as part of its mandate of investment promotion:

- **Ghana Club 100** 2012 Awards held on 18th October, 2013 in Accra
- **SME Development and Trade Promotion** held in Kuala Lumpur, Malaysia from 21st October to 1st November, 2013
- **Ghana Commercial Agricultural and Investment Forum** held on 12th December, 2013 in Accra
- Participation in the **Seminar on Capacity Development for Export and Investment Promotion in Japan** from 9th November to 14th December, 2013.

