



### Ghana,

known for its abundant natural resources and friendly people, is also the world's second largest producer of cocoa.

This cash crop has been a driver for economic growth for decades, and its importance has remained steadfast in the midst of globalization.

The impact of cocoa production in Ghana has been evident throughout the country and has provided much-needed employment opportunities. The industry has also been a great source of revenue for the government, enabling them to invest in public services and support development in the nation. Clearly, the cocoa industry has been and still is a critical aspect of Ghana's society and economy.

The cocoa value chain is extensive spanning farming to processing and manufacturing of cocoa and chocolate products. While cocoa serves as a fundamental ingredient in various products, it is primarily utilized by the chocolate industry, which boasts a remarkable retail value of over USD 100 billion as of 2021.

With Ghana's position as the world's second highest producer of cocoa, discover our top reasons why you should explore investment in this industry.



### 01

# Ghana is a Top Producer of Cocoa Beans:

Ghana is the world's second-largest producer of cocoa beans, with an estimated average output of around 850,000 to 900,000 metric tons per year. With the large volume of cocoa production in the country, it is indicative that there is a ready supply of cocoa beans for processing into various products. Given that cocoa beans are the primary component in chocolate production, Ghana has a strategic advantage in the chocolate market due to its ample supply of cocoa.

# 02

# A Rising Demand for Chocolate:

The global demand for chocolate is growing at a steady rate and is expected to continue to rise in the coming years. As of 2020, the global chocolate market was valued at around 137 billion USD and is estimated to further increase in the coming years due to factors such as increasing urbanization, rising disposable incomes, and a growing preference for confectionery products. By investing in Ghana's cocoa, investors have a chance to profit from this lucrative chocolate market.



#### 03

# Favorable Weather and Soil Conditions:

The combination of tropical weather and fertile soil in Ghana creates optimal conditions for growing cocoa trees. With warm temperatures ranging from 21°C to 32°C, regular rainfall, and high humidity, Ghana's climate offers the ideal environment for cocoa trees to thrive. Moreover, the country's soil is nutrient-rich, which is also vital for the healthy growth and development of cocoa trees.

# 04

#### Production of Premium-Quality Beans:

Ghana is known for producing premium-quality cocoa beans. The favorable weather and climate conditions in the cocoa growing areas combine to ensure that the beans produced are of premium quality, which is an essential ingredient in the production of high-quality chocolate. The rich flavor and unique aroma of Ghanaian cocoa beans make them highly sought-after by chocolate manufacturers worldwide.





#### **Government Support:**

The Ghanaian government is committed to supporting the growth of the cocoa and chocolate industries. It has implemented policies to promote value addition and established institutions to provide training and technical support to industry players. For instance, the Cocoa Research Institute of Ghana (CRIG) is a government-funded initiative that provides industry stakeholders with access to research and technology. Likewise, another government vehicle, the Ghana Cocoa Board (COCOBOD), is responsible for regulating and supporting cocoa production in the country. In addition to its regulatory function, the COCOBOD provides various services to cocoa farmers, which include technical assistance, training, and access to credit facilities.



